

CANDIDATE PROFILES ELECTION OF ONE (1) DIRECTOR

Disclaimer Statement: This candidate profile sheet contains profile statements provided by each of the four candidates nominated for the 2021 Board of Directors Election for the South Ward. The Returning Officer accepts no responsibility for the content, or accuracy of the content, contained in the statements as supplied by the candidates.

Cole **GROVES**

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The environment that our Food and Fibre sector is currently farming in is changing at significant pace. Having a strong passion, drive and desire to take on these challenges is why I want to be



a part of our Co-operatives Governance. The challenges we face as farmers flow into our rural communities and all the businesses we support and own. Being part of a community that is facing significant environmental challenges, I fully comprehend what our farmer shareholders are facing while trying to balance profitability and meeting environmental targets.

Ballance must make sure it's relevant today, tomorrow and for our future generations. We need to maintain our focus on:

- Research and development across our products.
- Widening our customer service capabilities to include understanding our shareholder's needs, limitations and opportunities.
- Maintaining a strong return to our shareholders while having the ability to take on opportunities.

Over the past 10 years I have developed my governance skills through various roles and believe I have the attributes, governance capability and knowledge to contribute to the Co-operative.

Location and Farming Type

My wife and I own and operate a Dairy Farm in Hinds, Mid-Canterbury along with our two children.

Relevant Experience

Previous:

National Board New Zealand Young Farmer – Chairperson. FMG Young Farmer of the Year Contest Committee Associate Director DairyNZ (2017).

Associate Director Mayfield Hinds Valetta Irrigation (2019).

Current:

Board Of Trustees Hinds School – Chairperson Mid-Canterbury Rural Support Trust Trustee

Qualifications

- B.Agr.Sci(Hons)
- Fonterra Governance Development Programme 2015/2016
- "Leading the Board" Facilitated by Burnside Hart Trust
- "To the Core Leadership & Governance Programme" SFF/Farmlands.

Cameron **HENDERSON**

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Location of Farm

My wife Sarah and I run a 400 ha dairy, dairy support and arable farming business near Oxford, North Canterbury.



Relevant Experience

Current:

Associate Director - DairyNZ

Steering Group Member - He Waka Eke Noa

Trustee - North Canterbury Farmers Charitable Trust

Director - Henderson Farms Trust Ltd

Previous:

President – North Canterbury Federated Farmers Deputy Chair – Waimakariri Zone Committee

Qualifications/Awards

Bachelor of Commerce – Finance - University of Auckland Bachelor of Engineering (Hons) – Mechatronics - University of Auckland

Member NZ Institute of Directors

Nuffield Scholar

Kellogg Scholar

Candidate Statement

Ballance delivers core value through providing competitively priced, high quality nutrient products in a timely manner. This must be the core focus of our cooperative in these turbulent times. Robust advice, innovative solutions and strong advocacy all need renewed focus to help our farming businesses navigate the regulatory minefield.

Building our family farming business over the last twelve years has required a relentless focus on financial management and investing strategically. It also required a strong understanding of risk. This led me to various regional and national policy and governance roles that are finding a way forward for agriculture.

My past roles in supply chain strategy, IT and farm systems modelling, alongside my strength as a critical thinker and strong team advocate, all add to the list of qualities I will bring to the board table.

I am passionate about farming and will always put the needs of my fellow farmers front and centre.

Nick WARD

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Background

Together with my wife Michelle, we have grown and developed our South Canterbury intensive cropping, horticultural and livestock operation through innovation and diversification, actively using precision agriculture technology.

Policy Statement

I strongly believe that technology will continue to help farmers make efficient use of their nutrient resources. Agri-nutrients will be critical to feed a growing population and with the right leadership, Ballance has the opportunity to further drive innovation for the benefit of its shareholders, our environment, the economy and global markets.

Challenges/opportunities for the primary sector

I believe to retain our social licence to farm, and make the most of future market opportunities, our sector must show responsible nutrient management, especially the use of nitrogen and phosphate. Innovation, science and technology will continue to play an important role in reducing farming's environmental footprint.

I support the joint venture with Hiringa Energy to produce green hydrogen, enabling production of green nitrogen fertiliser and hydrogen fuel. I believe this is a significant new business platform for the future growth of our co-operative.

Ballance has a critical role to play in forging a way forward in nutrient management and the implementation of technologies that benefit our shareholders. I look forward to being part of this new future.

Experience

- Diploma in both Agriculture and Farm Management
- Member of Institute of Directors
- Chairman/Director of Geraldine Water Solutions
- Orari Water Incorporated Society committee member
- Member of Precision Agriculture Association of NZ
- Independent board member on three farm boards
- Supreme Winners Canterbury Ballance Farm Environment Awards 2009

Guy WIGLEY

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Location/Farm

I farm 510ha near Waimate, in partnership with my wife Kathryn, as an intensive Mixed Cropping operation, primarily growing Wheat, Ryegrass Seed and Oil Seed Rape combined with some lamb finishing and grazing.

We supply feed to the Dairy Industry, including Straw and Grain.

Experience

Currently:

Director "Foundation for Arable Research" (FAR) Director "United Wheat Growers Ltd"

Previously:

Many years involvement with Farm Leadership and Advocacy Young Farmers

Provincial President South Canterbury Federated Farmers Arable Industry Chairman

National Board Member Federated Farmers

Qualifications/Experience

B.Ag.Sci from Lincoln College

A year studying at Oregon State University

Time was spent working in London and farming in the $\ensuremath{\mathsf{UK}}$

Candidate Statement

I bring a wealth of experience in Governance, Science and Farming along with a wide network and good communication skills to this Board position.

Fertilizer is one of the bigger expenses on our farms and it is essential that we manage our fertilizer supply Co-operative to the highest standard.

Quality of product, spreadability and nutrient content coupled with reliable Supply and competitive pricing are all core business for Ballance.

The Science behind and the customer support that goes with that are essential to the efficient and cost effective use of Ballance products.

Ballance has served us well in much that it does and has achieved.

There are headwinds with Global logistics, Phosphate supply and Greenhouse emissions from Urea production etc. which need to be worked through.

I look forward to your support.

