

*Disclaimer Statement: This candidate profile sheet contains profile statements provided by each of the six candidates nominated for the 2020 Board of Directors Election for the North Ward. The Returning Officer accepts no responsibility for the content, or accuracy of the content, contained in the statements as supplied by the candidates.*



**DARKE Dani**

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After standing for Ballance in 2018 and narrowly missing out, I received many messages of support and encouragement to stand again in 2020. It was an easy decision, as I remain passionate about New Zealand's core competency in food production, and more specifically, Ballance's role in supporting this. I am highly motivated to contribute fully, and known as an advocate for thriving rural communities, representing a new generation of farmers with a diversity of thought that makes a difference.

Having worked in Rural Banking and as an Aviation Credit Specialist, I have financial acumen and commercial know-how. I understand supply chains through a management role with a meat processing and exporting company. I have daily on-farm experience driving profitability and sustainability, and strong networks in the rural sector through my partnership role with Coach Approach Rural.

In Ballance, I see a well-managed co-operative, but these are unprecedented times and farmer-shareholder loyalty cannot be assumed. The Co-operative needs to:

- Retain its focus on customer services
- drive efficiencies to remain cost-competitive
- identify short and long-term opportunities to benefit farmer-shareholders.

A strong Ballance means a strong New Zealand. Please support me now, as you did in 2018. Thank you for your vote.

### Location and Type of Farms

My husband Anthony and I own/farm a 412-hectare sheep & beef property (Ridgeway Farms) in the King Country.

### Relevant experience

- OSPRI Associate Director
- Chair Mid Northern Beef + Lamb Farmer Council
- Member Beef + Lamb Innovation Farm Advisory Group & Red Meat Profit Partnership Farmer Advisory Group
- Co-founder/Chair Agribusiness Growth Group
- Ambassador, 2017 International Beef Alliance Conference in Paraguay
- Aria Primary BOT Trustee

### Qualifications

- Member NZIOD
- Bachelor of Agriculture, Massey University

For additional background and endorsements please check out [www.ddforballance.co.nz](http://www.ddforballance.co.nz)



**HAMES Ken**

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I am a Dairy Farmer, Sheep and Beef Farmer and experienced Co-operative Director

I'm excited and enthusiastic about NZ's farming, horticulture and grower's future. That's why I've got involved in my off-farm roles- I want to see rural NZ prosper.

I want the same for Ballance. It needs capable, forward looking directors that can ensure

- Operational excellence of its core business – delivering products and services that keep us operating profitability, productively and sustainably.
- Understand the opportunities and challenges its shareholders face particularly around nutrient limits and water quality and constantly challenge and motivate management to use science and R&D to support its shareholders operate in the future environment.

With cooperative, corporate, industry and non-profit governance experience, I bring to the table commitment and leadership with a strong strategic focus combined with a determination to drive organisations forward. Together with my wife Janine, we've been proud sheep, beef and dairy farmers for over 30 years.

I have the skills and experience as well as the time, energy, enthusiasm needed to be an effective Ballance director.

### Farming

639 ha Dairying, Sheep and Beef Northland

### Experience

Current

- Director Livestock Improvement Corporation
- Chair Duke of Edinburgh Award NZ
- Chair Auckland Ballance Farm Environment Awards
- Chair Extension 350

Previous

- Northland Beef+Lamb Council
- Director Northpower Ltd
- Director West Coast Energy (Australia)
- Director Northpower Fibre

### Qualifications and Awards

- Chartered Member Institute of Directors
- Bachelor of Agriculture (Massey)
- Agmardt Scholarship FAME programme
- Fonterra Governance Development Programme
- Company Directors Course (IOD)



**JACKSON John**

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### Location and Type of farm

Managing partner of a 1,500 Ha (14,000 su) coastal sheep and beef property, Te Akau, Waikato.

### Formal Qualifications

Bachelor Agricultural Commerce  
Special Diploma in Social Studies (Politics, Philosophy, Economics)

### Background

John attended Lincoln University, earned a scholarship to Oxford University and had a brief career as a representative rugby player for Canterbury and New Zealand Universities.

A "grassroots" community man, John's early roles included chairperson of the local B&L monitor farm discussion group, chairperson of Te Akau primary school BOT, member Te Akau Voluntary Rural Fire force since its inception and current chairperson (15 years).

More recently John has held trustee, advisor and overseer roles for a farming business and educational institution.

As a current director of the St Paul's Foundation, John was instrumental in building relationships between primary industry and education sectors to develop the new NCEA agribusiness curriculum now taught in secondary schools. From small beginnings some 2,239 students studied agribusiness at levels 2 or 3 in 2019. Importantly 60% of schools offering agribusiness are urban and interest in providing agribusiness as a subject is growing. (For more Google: Stuff, Daring to be different pays dividends or Rural News Group, John Jackson)

### Candidate statement

I am a good listener, communicator, independent thinker, team player and I have a history of working collaboratively to achieve positive outcomes.

Quality, accountability and innovation are consistent strengths of a "Ballance" approach. Enhancing productivity, profitability and sustainability within an increasing regulatory framework and disruptive environment is the challenge of the future for both farmer and the Co-operative.

I would be privileged to represent you as your Ballance Director.



**JAMIESON** Murray

**M** 027 498 8818  
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I live on the outskirts of Hamilton on a 450 cow dairy farm with my wife and young family.

The Ballance cooperative has had years of strong leadership and growth providing value and strong profits to its shareholders and stakeholders. There is going to be some head wind both in the marketplace and through regulatory legislation and Ballance needs to face these challenges head on to keep its competitive advantage with innovative thinking and astute direction to ensure that it maintains and increases its market share in the future. I thrive in this demanding environment and it will be crucial to have resourceful thinkers around the table to create a business model that is adaptable to new technologies to spearhead the way forward.

**Governance / Leadership Roles:**

- Executive Director Rakau Ora (large scale horticulture)
- Independent Director Whangara Farms (large scale sheep and beef)
- Director EMA, (commercial industry good)
- Director Rakiura Wildlife Experiences (tourism operation)
- Director Farm360 Limited (primary sector consultancy/governance)
- Consulting to Ministry of Business, Innovation & Employment (PGF interviewing panel)
- Consult for Ministry of Primary Industries (Maori/Pacifica primary sector)
- Kellogg's Rural Leadership Alumni

My experience is diverse and I have built a strong network throughout the primary sector. I am a strong listener and past winner of numerous agricultural industry awards, the judges recognizing my lateral thinking, financial acumen and sustainable practices. I have also provided advice to Lincoln University's Vice Chancellor regarding modern farming practices because the progression of NZ farming is a long-held passion of mine.



**SMILER** Anaru

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**Location and type of farm**

Mangakino, Wairarapa Moana Inc Dairy Farms

**Relevant Experience**

Over the past 20 years I have built a career at senior levels both in the private and public sector, including at the Ministry for Primary Industries. I have extensive experience working within the policy and legislative environment and work at senior levels of government.

I have been heavily involved in supporting Māori economic development and well-being, with a particular focus on primary sector growth including developing and managing a number of large-scale productivity and environmental initiatives to support best practice performance in the dairy, sheep & beef and horticulture sectors.

I have been a member of the Dairy Environmental Leadership Group and the Farming Leaders Group, to advocate and promote the rights and interests of the primary sector with both government and industry, particularly in the areas of climate change and water quality.

**Qualification**

Master of Business Administration, Victoria University of Wellington

**Candidate Statement**

I am a prudent operator, well-inform and connected across government and industry. I can bring years of governance and senior management knowledge to ensure the best interests of Ballance and our owners are well-served.

With a wealth of experience navigating complex issues on behalf of the primary sector, including the challenges of climate change and the new water quality regulation, I will be able to support Ballance farmers in their efforts to optimise and build sustainable businesses within this new environment.



**TATERE** Brad

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As primary producers, we're constantly managing input costs and investing in technology to improve profitability. As shareholders, we rely on Ballance to continue investing in exceptional people, smart technology and science, to ensure we maintain our license to operate, now and in the future.

I'm fortunate to have been involved in the food, fibre and agribusiness sectors my entire working career. I have held a variety of roles within food production (Heinz Watties), agribusiness banking, corporate finance, and investment management. My experience has allowed me to develop sound commercial thinking and the ability to apply this skill to achieve strong, tangible outcomes.

My governance experience is diverse and includes work with iwi investment entities, Vetora BoP, and several large farming businesses. Like Ballance, these organisations are in it for the long haul – they are enduring and intergenerational businesses. I bring a high level of commercial acumen and strategic thinking to these businesses to help them sustain their performance during varying economic climates.

During my career, I have continued to upskill by investing in professional development:

- Massey Bachelor of Applied Science – 2002
- Kellogg Rural Leadership Programme – 2014
- Institute of Directors – Certificate in Company Direction – 2016
- Fonterra Governance Development Programme – 2017
- Accredited Investment Fiduciary (AIF) - 2019

If elected to the Ballance Board, I will bring strong commercial discipline to the table and ensure the Board operates according to the fundamental principles and objectives we as shareholders expect.

Being elected as a director would be a privilege and I would value your support.