

## **Sales Opportunities**

Our vision here in Ballance Agri-Nutrients is to be New Zealand's recognised expert in agri-nutrient advice, supply and sustainable farm management. We pride ourselves on sustainability not only for the company and our farmer-shareholders, but also for the environment.

With the changing demands on the environment and sustainable farming your passion and know-how for the agricultural sector and the local rural environment will help in your sales success, as you use your knowledge gained to extend technical advice to help farmers meet their productivity goals.

You will enjoy being 'out and about' and will get 'tonnes' of variety in your day with the opportunity to meet a wide range of people.

Your ability to relate to all kinds and 'can-do' attitude will hold you in good stead in building strong customer relationships to provide a level of service that exceeds expectations to ensure buyer loyalty.

A relevant tertiary qualification is desirable. Proven sales within rural sales or servicing, along with the ability to set and achieve sales targets will set you above the rest. However your competitive nature and continued focus on the challenge of sales will see you excel!

If your success lies in learning new products and systems and using that knowledge to sell, then join our talent pool and we will notify you of sales opportunities as they come up within the Ballance group of companies.

You will have plenty of opportunity to grow in a supportive and training-focused environment.

To join our talent pool please email a cover letter and your curriculum vitae to the <u>Human Resources Department</u>, putting 'Sales talent pool' in the subject line.

